#### APPLICABLE PRICING SUPPLEMENT



## Toyota Financial Services (South Africa) (Proprietary) Limited

(Registration Number 1982/010082/07) (Incorporated with limited liability in the Republic of South Africa)

Unconditionally and irrevocably guaranteed by

## Toyota Motor Finance (Netherlands) B.V.

(a private company incorporated with limited liability under the laws of the Netherlands)

# Issue of ZAR100,000,000 Senior Unsecured Floating Rate Notes due 5 December 2013 (Tranche 1 of Series 90)

#### Under its ZAR5,000,000,000 Domestic Medium Term Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions set forth in the Programme Memorandum dated 30 November 2005, as supplemented by the Supplement to the Programme Memorandum dated 19 March 2007 and any further amendments or supplements to the Programme Memorandum (collectively, the "**Programme Memorandum**"). The Notes described in this Applicable Pricing Supplement are subject to the Terms and Conditions in the Programme Memorandum. This Applicable Pricing Supplement contains the final terms of the Notes and this Applicable Pricing Supplement must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

#### **DESCRIPTION OF THE NOTES**

1.	Issuer	Toyota Financial Services (South Africa) (Proprietary) Limited
2.	Guarantor	Toyota Motor Finance (Netherlands) B.V.
3.	Whether the Notes are Senior Notes or Subordinated	Senior
4.	Series No.	90
5.	Tranche No.	1
6.	Aggregate Nominal Amount:	
	(a) Series	ZAR100,000,000
	(b) Tranche	ZAR100,000,000
7.	Interest	Interest bearing
8.	Interest/Payment Basis	Floating Rate
9.	Automatic/Optional Conversion from one	N/A

## Interest/Redemption/Payment Basis to another

	Basis	s to another				
10.	Form	of Notes	Registered Notes			
11.	Issue	e Date	5 December 2011			
12.	Busir	ness Centre	Johannesburg			
13.	Addit	tional Business Centre	N/A			
14.	Nom	inal Amount per Note	ZAR1,000,000			
15.	Spec	rified Denomination	ZAR1,000,000			
16.	Issue	e Price	100 per cent			
17.	Intere	est Commencement Date	5 December 2011			
18.	Matu	rity Date	5 December 2013			
19.	Spec	rified Currency	ZAR			
20.		cable Business Day vention	Modified Following Business Day			
21.	Final	Redemption Amount	100 per cent of the Aggregate Nominal Amount			
22.	Last	Date to Register	By 17h00 on 27 February, 27 May, 27 August and 27 November of each year until the Maturity Date			
23.	Book	s Closed Period(s)	The Register will be closed from 28 February to 4 March, 28 May to 4 June, 28 August to 4 September and 28 November to 4 December (all dates inclusive) of each year until the Maturity Date			
24.	Defa	ult Rate	N/A			
FIXE	D RA	TE NOTES	N/A			
FLOATING RATE NOTES						
25.	Float Date	ing Interest Payment (s)	5 March, 5 June, 5 September and 5 December of each year until the Maturity Date			
	(a)	Interest Period(s)	5 March to 4 June, 5 June to 4 September, 5 September to 4 December and 5 December to 4 March (all dates inclusive) of each year until the Maturity Date			
	(b)	Definition of Business Day (if different from that set out in Condition 1)	N/A			
	(c)	Minimum Rate of Interest	N/A			
	(d)	Maximum Rate of Interest	N/A			
	(e)	Other terms relating to the method of calculating interest (e.g.: Day Count	N/A			

Fraction, rounding up provision)

PROVISIONS REGARDING REDEMPTION/MATURITY

Issuer's Optional Redemption:

Redemption at the Option of the

31.

32.

26. Manner in which the Rate of Screen Rate Determination Interest is to be determined 27. 69 basis points to be added to the Margin relevant Reference Rate 28. If ISDA Determination: (a) Floating Rate N/A N/A (b) Floating Rate Option N/A (b) **Designated Maturity** N/A (c) Reset Date(s) N/A (d) ISDA Definitions to apply 29. If Screen Determination: Reference Rate (including ZAR-JIBAR-SAFEX with a designated relevant period by maturity of 3 months reference to which the Rate of Interest is to be calculated) 1 December 2011 for the first Interest Interest Rate Determination (b) Period, and thereafter 5 March, 5 June, Date(s) 5 September and 5 December of each year until the Maturity Date (c) Relevant Screen Page and Reuters page 0#SFXMM: or any Reference Code successor page If Rate of Interest to be 30. N/A calculated otherwise than by ISDA Determination or Screen Determination, insert basis for determining Rate of Interest/Margin/ Fallback provisions **ZERO COUPON NOTES** N/A **PARTLY PAID NOTES** N/A **INSTALMENT NOTES** N/A **MIXED RATE NOTES** N/A **INDEX-LINKED NOTES** N/A **DUAL CURRENCY NOTES** N/A **EXCHANGEABLE NOTES** N/A **OTHER NOTES** N/A

No

No

Senior Noteholders:

33. Early Redemption Amount(s) payable on redemption for taxation reasons or on Event of Default (if required).

Yes

## **GENERAL**

OLIV		
34.	Financial Exchange	JSE Limited (Interest Rate Market)
35.	Debt Sponsor	Nedbank Capital, a division of Nedbank Limited
36.	Calculation Agent	FirstRand Bank Limited, acting through its Rand Merchant Bank division
37.	Paying Agent	FirstRand Bank Limited, acting through its Rand Merchant Bank division
38.	Specified office of the Paying Agent	14 <sup>th</sup> Floor, 1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196, South Africa
39.	Transfer Secretary	FirstRand Bank Limited, acting through its Rand Merchant Bank division
40.	Provisions relating to stabilisation	N/A
41.	Stabilising manager	N/A
42.	Additional selling restrictions	N/A
43.	ISIN	ZAG000091224
44.	Stock Code	TFS90
45.	The notice period required for exchanging interests in Global Certificates for Individual Certificates	As per Condition 13.2
46.	Method of distribution	Private Placement
47.	If syndicated, names of Managers	N/A
48.	If non-syndicated, name of Dealer	Nedbank Capital, a division of Nedbank Limited
49.	Credit Rating assigned to the Programme/Issuer/Notes	N/A
50.	Receipts attached?	No
51.	Coupons attached?	No
52.	Talons attached?	No
53.	Stripping of Receipts and/or Coupons prohibited as provided in Condition 15.4	No
54.	Governing law (if the laws of South Africa are not applicable)	N/A
55.	Other Banking Jurisdiction	N/A

#### 56. Surrendering of Notes

10 days after the date on which the Certificate in respect of the Note to be redeemed has been surrendered to the Issuer

## 57. Other provisions

N/A

DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS, GOVERNMENT NOTICE 2172 (GOVERNMENT GAZETTE NUMBER 16167, 14 DECEMBER 1994) PUBLISHED UNDER THE BANKS ACT, 1990 (the "Commercial Paper Regulations"):

### 58. Paragraph 3(5)(a)

The ultimate borrower is the Issuer.

## 59. Paragraph 3(5)(b)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

#### 60. <u>Paragraph 3(5)(c)</u>

The auditor of the Issuer is Deloitte & Touche.

## 61. Paragraph 3(5)(d)

As at the date of this issue:

- (i) the Issuer has issued ZAR3,315,000,000 commercial paper (inclusive of this issue of Notes on 5 December 2011); and
- (ii) to the best of the Issuer's knowledge and belief, the Issuer estimates to issue ZAR1,000,000,000 of commercial paper during the current financial year, ending 31 March 2012 (exclusive of all issues on 5 December 2011).

#### 62. Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in this Applicable Pricing Supplement read together with the Programme Memorandum.

#### 63. <u>Paragraph 3(5)(f)</u>

There has been no material adverse change in the Issuer's financial positions since the date of its last audited financial statements.

## 64. Paragraph 3(5)(g)

The Notes issued will be listed.

#### 65. Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its funding of its business operations.

## 66. Paragraph 3(5)(i)

The obligations of the Issuer in respect of the Notes are unsecured but are, however, guaranteed by the Guarantor.

## 67. Paragraph 3(5)(j)

Deloitte & Touche, the statutory auditors of the Issuer, have confirmed that their review did not reveal anything which indicates that this issue of Notes issued

under the Programme will not comply in all respects with the relevant provisions of the Commercial Paper Regulations.

#### Responsibility:

The Issuer accepts responsibility for the information contained in this Applicable Pricing Supplement. To the best of the knowledge and belief of the Issuer the information contained in this Applicable Pricing Supplement is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement contains all information required by law and the debt listing requirements of the JSE.

The JSE takes no responsibility for the contents of the Programme Memorandum, this Applicable Pricing Supplement, or the annual report (as amended or restated from time to time), makes no representation as to the accuracy or completeness of any of the foregoing documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the Programme Memorandum, this Applicable Pricing Supplement, or the annual report (as amended or restated from time to time). The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, this Applicable Pricing Supplement, and the annual report (as amended or restated from time to time), except as otherwise stated herein.

Application is hereby made to list this issue of Notes on 5 December 2011.

Signed at JOHANNESBURG on this 2<sup>nd</sup> day of December 2011

For and on behalf of

TOYOTA FINANCIAL SERVICES (SOUTH AFRICA) (PROPRIETARY) LIMITED

Name: M Burger Capacity: Director

Who warrants his authority hereto

Name: AJ Brink Capacity: Director

Who warrants his authority hereto